



HOTEL EQUITIES

EXCELLENCE IN HOSPITALITY®



PORTFOLIO

279 Hotels & Resorts
(35 in Canada)
33,329 Guest Rooms
(4,245 in Canada)

78% Select Service
22% Full Service/
Lifestyle

PERFORMANCE

GSS SCORES

	Marriott	Hilton	IHG
HE Average	67.8%	68.4%	77.4%
Brand Average	63.5%	64.7%	76%

RevPAR Index: 116.1% | ADR: 105.2% | OCI: 110.3%

BRAND MIX

- 37 Distinct Brands
- 38% Marriott
 - 35% Hilton
 - 14% IHG
 - 13% Other

OUR SERVICES

- THIRD-PARTY MANAGEMENT
- PRE-OPENING SERVICES
- DEVELOPMENT SERVICES
- OPERATIONS
- HUMAN RESOURCES
- SALES & MARKETING
- REVENUE GENERATION
- PROJECTS, FACILITIES & PROCUREMENT
- FINANCE & ACCOUNTING
- FOOD & BEVERAGE
- BRANDING & COMMUNICATIONS
- TALENT RECRUITMENT & DEVELOPMENT
- CAPITAL & DEBT SERVICES
- BUSINESS DEVELOPMENT



Meet the Business
Development Team

Ryan McRae, SVP of Business Development, Canada | Ryan.McRae@HotelEquities.com
hotelequities.com

