

## ADIRONDACK AMBIANCE: HOTEL EQUITIES TO OPERATE TWO PREMIUM- BRANDED HOTELS IN NORTHEAST

Hotel Equities (HE) recently announced its selection as the management firm for the Courtyard by Marriott in Lake Placid, New York and the Hampton Inn by Hilton in Bennington, Vermont. Gordon Properties, based in Albany, New York, owns both hotels.

The 96-room Courtyard by Marriott Lake Placid delivers a wide variety of amenities with a welcoming “Adirondack” ambiance.

*The Hampton Inn by Hilton Bennington, nestled between the Green and the Taconic Mountains, offers proximity to the charms of its Vermont setting.*

“The addition of these well-positioned hotels is a part of Hotel Equities strategy for continued growth in the Northeast,” said **Joe Reardon**, Sr. V.P. Marketing and Business Development.



“We are proud to partner with Gordon Properties and see many opportunities for future projects.”

“We were drawn to the management expertise and the record of success exhibited by Hotel Equities,” said **Dave Gordon**, President, Gordon Properties. “We confidently place our properties in their capable hands and know that we will see impressive results. We are excited to embark on a partnership with these industry leaders.”

## SOUTHERN EXPANSION: HDP, ARES MANAGEMENT ACQUIRE THREE HOTELS IN NORTH CHARLESTON, S.C.

Hotel Development Partners (HDP) and funds managed by the real estate group of Ares Management, L.P. (NYSE: ARES) purchased three select service hotels with a total of 248 rooms in North Charleston, South Carolina.

Hotels include the Residence Inn by Marriott North Charleston, the Fairfield Inn & Suites by Marriott North Charleston and the Sleep Inn North Charleston. Hotel Equities, which has a joint venture partnership with HDP, assumed management of the three hotels.

“We are excited to be investing in these three well-established hotel properties with a partner who has both broad local and regional experience, as well as a proven track record in managing high-quality hospitality properties,” said **Steve Wolf**, Partner in the Ares Real Estate Group.

“HDP and Ares are very fortunate to have the opportunity to invest in these hotels with their industry-leading brands and highly desirable locations in the expanding Charleston market,” said **Allen T. O’Brien**, CEO, Hotel Development Partners.



## LEADERS TO ENSURE ACCOUNTABILITY THROUGH EXPANDED ROLES



**ELIZABETH DERBY**



**JEFF SHOCKLEY**

To support its unprecedented growth in 2015, Hotel Equities expanded the leadership roles of **Elizabeth Derby** and **Jeff Shockley**, two of its key executives. The firm promoted **Elizabeth** to Vice President of Talent and Performance Excellence. **Jeff** takes additional responsibilities as the Vice President of Asset Management and Operations.

“Putting additional focus on performance excellence and keeping our hotels in the top percentile of the brands directly impact return visits and top line growth,” said **Elizabeth**.

“We are committed to add value for our partners and stakeholders,” added **Jeff**.

## COACH'S CORNER: WHAT'S YOUR FAVORITE QUOTE?



Recently, I enjoyed reading a feature entitled Quotable Quotes in a local paper and decided it would be a worthy addition to our HE Herald. I've discovered that words of wisdom found in a simple quote can lift my spirits, inspire my actions, direct my thoughts, or just make me smile.

Quotes come from a wide variety of sources, including parents, coaches, business leaders, celebrities, books, song lyrics; the list goes on. As many of you may know, my grandfather was a major influence in my life when I was a boy. One of his quotes I'll never forget is, "You need to get a good education so that you can get a job in the shade."

What's your favorite quote? Please share it with me. You may see it in a future newsletter.

Hospitably,  
**FRED CERRONE**

### SOME QUOTES WORTH SHARING:

- "The pessimist will see difficulty in every opportunity. The optimist sees opportunity in every difficulty."  
-WINSTON CHURCHILL
- "Nobody ever drowned in their own sweat."  
-ANN LANDERS
- "Baseball is 90 percent mental and the other half is physical."  
-YOGI BERRA

## BEACHFRONT PROPERTY: HOTEL EQUITIES TO MANAGE RESORT-STYLE SHS NAVARRE BEACH, FLORIDA



American Fidelity Life Insurance Company (AFLI) tapped Hotel Equities to manage a \$30 million, 161-room SpringHill Suites by Marriott under construction on Navarre Beach on the Florida panhandle. With completion expected in the third quarter of 2016, the resort-style, six-story hotel sits on nearly a quarter mile stretch of pristine, white sand beach and fronts the Gulf of Mexico.

Adding to the appeal is a \$3 million deck around an outdoor pool overlooking the beautiful Gulf (pictured above), in addition to the climate-controlled indoor pool for those cooler winter months.

It promises to provide a one-of-a-kind experience for leisure and business travelers alike.

Also on the Gulf, HE manages the recently renovated SHS Pensacola Beach owned by AFLI.

## MEET ME IN ST. LOUIS: HOTEL'S OPENING CONTINUES HOTEL EQUITIES' STRONG GROWTH IN THE MIDWEST

The first of its brand in Missouri, the Home2 Suites by Hilton St. Louis/Forest Park recently opened its doors under the management of Hotel Equities. The new property, owned by St. Louis-based Above All Development, brings 106 new suites to a city in the midst of an urban renaissance and expansion of its core submarkets. **Amanda Michael** is the General Manager and **Carron Bean** serves as the Director of Sales.

"We are proud to open the state's first Home2 Suites by Hilton to provide a unique lodging option here in St. Louis," said **Stan McCurdy**, President, Above All Development. "We are looking for additional sites as we continue to build new hotels and our partnership with Hotel Equities."



## EXPANSION DRIVES REGIONAL OFFICE IN PLANO, TEXAS



**JACK ODOM**



**NAHREN YOUKHANA**



**YANBO ZHU**

After the rapid expansion of the firm's portfolio with the addition of 21 hotels in Texas and Oklahoma, HE opened a mid-west regional office, located in Plano, Texas, and selected **Jack Odom** to serve as the Regional Director of Operations. Joining **Jack** are **Nahren Youkhana** as Regional Director of Sales and **Yanbo Zhu** as Regional Revenue Manager. **Jack** spearheads the new regional team that manages more than 20 hotels located in Texas and Oklahoma.

Hotel Equities brings operational expertise, award-winning guest satisfaction and its culture of community involvement to the region by opening a full-service office staffed with seasoned industry leaders in operations and sales and marketing.

With more than 30 years in the industry, **Jack** heads the new office and has oversight of multiple brands in the region. He reports to **Rob Cote**, the firm's VP of Operations.

## CONOR ACQUIRES COURTYARD IN MEMPHIS, RETAINS HOTEL EQUITIES' MANAGEMENT

Conor Acquisitions recently purchased the 96-room Courtyard by Marriott East Lenox Park in Memphis, Tennessee and retained Hotel Equities as the management company. **Jonathan Williams** serves as the General Manager.

"The acquisition of this hotel reinforces our commitment to create a truly nationwide presence for Conor," said **Mike Patel**, Conor's Chief Investment Officer. "Because of our unique ability to reposition and convert projects, we have a strong vision for this hotel as a natural hub."

Hotel Equities has successfully operated the hotel for more than 18 months. "The hotel completed a comprehensive renovation and a significant profit improvement plan, both of which exceeded Marriott's expectations," said **Phil Bullard**, HE Director of Facilities.

Almost immediately, the successful upgrade and changes yielded a marked increase in revenues and profitability that HE continues to sustain.



## TAUDTE NAMED CORPORATE CONTROLLER



Hotel Equities promoted accountant **Kathy Taudte** to the position of Corporate Controller of the firm. Her responsibilities include oversight of the accounting and financial functions for the firm, staff supervision and owner relations. She reports to **Carlos Melgar**, Vice President of Finance for Hotel Equities.

"**Kathy** has a proven track record with us as a highly skilled and diligent accountant," said **Carlos**. "Her exceptional knowledge of the hospitality industry's financial area and her dedicated work ethic make her an outstanding asset."

An accountant at Hotel Equities for three years, **Kathy** holds more than 30 years of experience in her field. In addition to a C.P.A., she holds a Bachelor of Science degree in Accounting from the University of Georgia.

Beginning her career as a staff accountant at Windham Brannon, a public accounting firm, she worked on audits and tax preparation before moving up to a supervisory role. During that time, she also completed the study and the experience necessary for her C.P.A. certificate.

## HOUSEKEEPERS WEEK

In September, the Wyndham Garden Metairie/New Orleans Airport observed Housekeepers Week with a series of events including a breakfast of made-to-order omelets on Monday and a car wash on Friday," said **Blake Laiche**, HR. "Housekeepers enjoyed ice cream sundaes, topped with cherries, vied for bragging rights in the bed-changing competition and feasted on pizza, fried chicken and cake at the Celebration Party Lunch. All expressed thanks to **Malcolm, Luz** and **Yanela** for planning a great, fun-filled week.



## HOTEL EQUITIES NAMES THREE REGIONAL SALES DIRECTORS



**BETH HOGBERG**



**GARFIELD CAMPBELL**



**KEVIN SNELGROVE**

Experiencing unprecedented growth in 2015, Hotel Equities announced the expansion of its corporate management team with the appointment of three additional Regional Directors of Sales (RDOS).

Garfield Campbell, Kevin Snelgrove and Beth Hogberg are based in the firm's Atlanta office and report to Drew Salapka, Vice President of Sales & Revenue Generation. They join Nahren Youkhana, the RDOS, pictured on page 3, who works from the regional office in Plano Texas.

"The expansion of our award-winning sales and marketing team with Regional Directors of Sales comes as a direct result of Hotel Equities' robust growth," said Drew Salapka. "This group of seasoned leaders will continue to drive best-in-class, top-line results for our hotels and stakeholders."

"Growing market share and developing leaders in our organization are both tenants of our company culture that translate into strong gains, not only year-over-year, but also over the competitive sets in our markets."

## RIBBON CUTTING: HOTEL EQUITIES CELEBRATES FAIRFIELD INN & SUITES RENOVATION

Located on the campus of Liberty University in Lynchburg, Virginia, the Fairfield Inn & Suites by Marriott held a Grand Opening to celebrate its recently completed major renovation and conversion to a Marriott brand. Owned by Liberty University, the hotel is managed by Hotel Equities. **Becky Aleman** serves as the General Manager and **Brad Goodale** is the Director of Sales.

"We are pleased to establish the Fairfield Inn & Suites hotel in the Lynchburg area," said **Rob Cote**, VP of Operations. "We deliver award-winning service that draws guests and operational expertise that adds value for the hotel owner."



At the ribbon cutting in Lynchburg, local dignitaries joined HE's Becky Aleman, Brad Goodale, Kevin Butler and Rob Cote, pictured on the left.

## ON A BREAK WITH MISCHA MOORE REGIONAL REVENUE MANAGER



**LAST BOOK READ...**The Very Hungry Caterpillar. I read to my four-year-old daughter, Benci.

**FAVORITE MEAL...**Boiled Crawfish!! I'm a true Louisiana girl.

**EDUCATION...**McNeese State University, B.S. in Marketing and minor in Spanish

**FIRST JOB...**Hanging dresses in a formal dress shop. I was 14.

**FAVORITE TYPE OF MUSIC...**R&B all the way, from Aretha to Usher!

**BEACH OR LAKE...**Beach! There is nothing more rejuvenating than a day at the beach.

**BASEBALL OR FOOTBALL...**Baseball. Growing up with two brothers, I spent every summer at a baseball field and fell in love with the game.

**DOGS OR CATS...**Dogs. Don't tell my cat, who disappeared for nearly three years and then found his way back to me!

**TELL US MORE...**I am an "award winning"

lip-sync champion... a 5th grade performance of a Spice Girls song rocked the stage. Which Spice Girl was I? Scary Spice. Oh yeah, that's right.

**LAST MOVIE SEEN...**"5 Flights Up" starring Morgan Freeman and Diane Keaton.

**FAVORITE CELEBRITY...**Jimmy Fallon

**FAMILY...**is everything

**FAVORITE SNACK...**chips and salsa. Actually, just salsa! If it were socially acceptable, I would just eat it with a spoon!

**IF YOU COULD LIVE ANYWHERE, WHERE WOULD YOU CHOOSE?** New York.

**HOBBIES...**I love to cook, but recently I have found fun in revamping old unwanted furniture.

## CAREER ADVANCEMENT: HOTEL EQUITIES' MANAGEMENT DEVELOPMENT PROGRAM GRADUATES NEW LEADERS

Seven associates recently completed Hotel Equities' Management Development Program (MDP), a rigorous six-month training program under the direction of **Nancy Curtin Morris**, Vice President of Learning and People Development and **Ken Ramsey**, Hotel Equities' Training Manager.

To graduate, the student must initiate and complete a six-month project and present the findings to HE senior leaders.

"The Management Development Program is the vision of Chairman and CEO **Fred Cerrone** and remains true to the company's core value of hire an attitude and teach them the business," said **Nancy**.

"The graduates of this program have completed a rigorous process and I am excited about the opportunities set before them to further their careers with Hotel Equities."



At the MDP graduation are, seated, Salanda Griffin-Jones, Courtyard McDonough; Katie Shore, SpringHill Suites Pensacola Beach; Fred Cerrone, Chairman and CEO; and Savannah Mathes, Fairfield Inn & Suites Charleston North. Standing, Nick Van Horn, Fairfield Inn & Suites Charleston Airport; Zack Sullivant, Hampton Inn & Suites Navarre; Sebastian De La Hoz, Courtyard McDonough; and Alexis Jochim, Courtyard Mall of Georgia.

## ONE TOPIC, FOUR VOICES: "IF IT WERE MY MONEY, WOULD I SPEND IT?"



"I think continuous reinvestment in the guests' satisfaction and our team is what makes our operation successful. If it plays a major part in ensuring the happiness of our guests and our team, I'm all in."

**MICHAEL VILLONES, DIRECTOR OF SALES, HOLIDAY INN & SUITES STILLWATER, OK**



"This Value Statement reminds me to put myself in the guests' shoes and analyze many different aspects of our hotel. From the cleanliness of the rooms to the friendliness of the staff, is the overall experience worth the overall price?"

**BRAD GOODALE, DIRECTOR OF SALES, FAIRFIELD INN & SUITES BY MARRIOTT, LYNCHBURG, VA**



"I find myself consistently looking for ways to be thrifty with our money and still have the resources needed to capture business and stand out in a crowd. Always think outside the box and turn those pennies into dollars!"

**MALINDA FOSTER, DIRECTOR OF SALES, COURTYARD BY MARRIOTT AND FAIRFIELD INN & SUITES BY MARRIOTT, BUFORD, GA**

"I feel empowered to make financial decisions based on my personal assessment. I evaluate whether or not an expenditure will give value or benefit the guests or in some way enhance the associate's work experience."

**DANA CHILDRESS, DIRECTOR OF SALES, FAIRFIELD INN & SUITES BY MARRIOTT AND CANDLEWOOD SUITES MACON, GA**

## iCARE IN THE COMMUNITY

iCARE, *Influential, Community, Authentic, Responsible, and Engaged* is an expression of the Hotel Equities' culture. All HE hotels and the corporate office staff engage in a variety of activities to promote the culture.

### HIGH FIVES REWARD SERVICE

An Italian-themed lunch with homemade food prepared by Executive Housekeeper **Tia Rosene** kicked off the latest Associate Luncheon at the Fairfield Inn & Suites by Marriott Charleston North, SC where the team presented the Associate of the 2nd Quarter Award to **Mildred Jenkins** in Housekeeping.

A lively Family Feud game followed and the winners earned 'high fives', paper hands redeemable for prizes such as pizza for lunch, donuts for breakfast, a milkshake break, etc. In the future, high five prizes will continue to be awarded as earned daily by any associate who demonstrates an action of greatness to a guest or fellow team member, reported **Kate Jeffords**, Sales & Meeting Manager.



iCARE in the Community continued on page 6

## "JUST FEEL PRETTY!"

**S**amantha Brown, the Executive Housekeeper at the Hampton Inn by Hilton Jacksonville, FL, learned that a guest was in town to visit his young niece who was a patient in the nearby children's hospital. "I wanted to do something to help her just feel pretty," she said. She spent her personal time and money to put together a special gift bag that brought comfort to the child and the family.



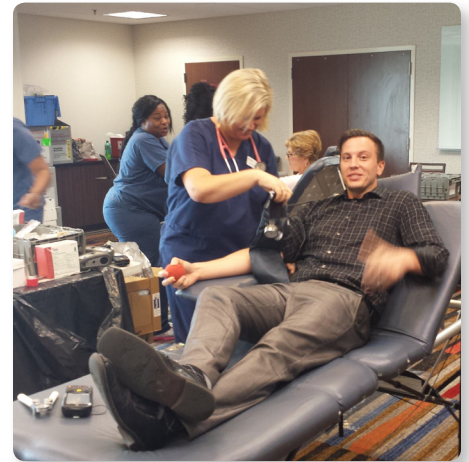
## CLARION COLLECTS FOR KIDS



**G**M Naima Tinsley and her team at the Clarion in Cartersville, GA realized that shopping for school supplies could be difficult for some families at White Elementary School near the hotel and decided to help. They organized a drive and collected donations from neighbors, guests and fellow team members. iCARE Champion Anita Bailey, pictured, and Naima delivered boxes of supplies to the principal. Their next school partnership will be "Backpacks for Food".

## FIRST-TIMERS GIVE BLOOD

**T**he Fairfield Inn & Suites by Marriott Lynchburg, VA hosted a Red Cross Blood Drive last month at the hotel and Brad Goodale, Director of Sales, found himself on the table giving blood for the first time in his life. GM Becky Aleman took her turn as a first-timer, too.



## TEAM COURTYARD (MCDONOUGH) RUNS FOR KIDS

**P**artnering with the nonprofit group Get Set Grow, Team Courtyard, from the Courtyard by Marriott McDonough, GA participated in their first 5K run titled the Super Hero Sprint 5K/10K to benefit the Children's Organ Transplant Association (C.O.T.A) in honor of Silas Huffman. The event was sponsored by the Christian band, Casting Crowns, local celebrities in McDonough.



## HOTEL HOSTS RED CROSS EVENT



**T**he Fairfield Inn by Marriott Fort Myers, reports that the hotel recently opened its doors to host an event for the local chapter of the American Red Cross. Vendors from the area set up tables and showcased their wares. Sarah Ruwe, the Director and organizer, pictured center, thanked the hotel for their generosity and praised the associates for their warm hospitality.

## A SUPERHERO WORKS HERE

**Q**uentin Jones, Sales Coordinator at the Hampton Inn by Hilton Jacksonville, FL puts his heart into everything he does. A guest said, "I am so appreciative of you going beyond what many people would ever do. Customer service x 1 billion!"

The team felt that **Quentin** deserved special recognition on his milestone 30th birthday. Knowing that he loves Spiderman and the Avengers, he found a desk filled with super hero memorabilia just for him!



## ICARE IN THE COMMUNITY

### TAKE IT TO THE BEACH!

**A**llison Hay, Sales Coordinator at the SpringHill Suites by Marriott Vero Beach, FL reports that the hotel hosts monthly celebrations for the associates. "We took our Sunday Fun Day to the beach recently," she said. "Organizers GM

Missy Davis and Operations Manager Talya Shepherd decided it would be a good idea to head to Jaycee Park. We had an awesome time grilling hamburgers and hot dogs. We also had a 3-legged race and an egg relay. Nicole, from our front desk, won the best outfit contest!"

### HOTEL PAYS IT FORWARD

**T**he Holiday Inn & Suites in Stillwater, OK hosted an auction and benefit dinner featuring Cambodian dishes prepared by the hotel's chef to support students at the Sala Bai Hotel School in Siem Reap, Cambodia. They raised funds to support two students to complete the program with tuition, books, meals, transportation and clothing

"We are assisting our brothers and sisters in the hospitality world," said GM Steve West. "Cambodia has many financially disadvantaged people who need help to

change their paths in life. Sala Bai takes the poorest of the poor and provides them with the needed training to work in the country's growing hospitality industry. 70% of the spaces are reserved for girls because it can be especially difficult for them to find work."



### TEAM TURNS PILLOWCASES INTO DRESSES

When Hampton challenged their hotels to make pillowcase dresses as an outreach project, the entire team at the Hampton Inn & Suites by Hilton Navarre, FL took part. GM Kristin Iversen supplemented the supplies and her team created and donated over 50 pillowcase dresses that will be sent to children in Africa.

"Everyone had a great time working together showing their artistic side," said Kristin.



### HOUSEKEEPER APPRECIATION



**T**he team at the Fairfield Inn & Suites by Marriott Perimeter Center, GA set aside time to recognize outstanding housekeeping teams during International Housekeeper's Week.

"This is an ideal opportunity to showcase housekeeping associates, as well as convey genuine gratitude and sincere appreciation for their critical role in making our business successful," said Muktar Dougsiyeh, General Manager.

### THANK YOU FROM A GUEST

Dear Jimmy,

"My last day with my current employer is Friday the 25th. I am taking a part-time job that will not require extensive travel. I want to thank you and your fine staff for making my last two years in Atlanta a comfortable experience. I have stayed in over 3,100 Marriott hotel rooms over the last 27 years and your friendly hospitality will always stand out as a superior experience.

You, Carolea, Bert, Jamesha, Diane, Aretha, Raven and all the rest in housekeeping always made my stays pleasant. I know I am leaving out a few names, but only because I cannot remember them all.

You run a great hotel and I appreciate you working with me to stay in budget. If my travels lead this way, you can be sure I will stay in your hotel. Best wishes to you and the entire staff for a successful year."

Sincerely,

Brian P.

Guest at the Courtyard McDonough, GA

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## 2015 Team Members of the 2<sup>nd</sup> Quarter

<b>Candlewood Suites Macon, GA</b> Norma Sutherland	<b>Fairfield Inn &amp; Suites Perimeter Center, GA</b> Anissa Teal	<b>Holiday Inn Express &amp; Suites Port St. Lucie W., FL</b> Patton Collier
<b>Clarion Cartersville, GA</b> Bill Rohr	<b>Fairfield Inn &amp; Suites Sulphur, LA</b> Jonathan Eaves	<b>Holiday Inn Express &amp; Suites Shawnee, OK</b> Melissa Camp
<b>Comfort Inn &amp; Suites Durant, OK</b> Deborah Clark	<b>Fairfield Inn &amp; Suites Tifton, GA</b> Alexandria Pitts	<b>Hyatt Place Savannah, GA</b> Luz Romano
<b>Comfort Suites McAlester, OK</b> Willis Nobles	<b>Hampton Inn Dalton, GA</b> Brandi Keith	<b>La Quinta Inn &amp; Suites Boone, NC</b> Abby Savage
<b>Comfort Suites Sherman, TX</b> Maria Cruz Patino	<b>Hampton Inn Jacksonville Downtown I-95, FL</b> Quentin Jones	<b>The Norman Hotel, OK</b> Desiree Boggs
<b>Country Inn &amp; Suites Calhoun, GA</b> Melinda Ploff	<b>Hampton Inn Plano, TX</b> LaKesha Williams	<b>Quality Inn Phenix City, AL</b> Renee Thomas
<b>Courtyard Buford/Mall of Georgia, GA</b> Barbara Santana	<b>Hampton Inn Sherman, TX</b> J.T. Beavers	<b>Sleep Inn Boone, NC</b> Lee Redman
<b>Courtyard McDonough, GA</b> Jamesha Gilmore	<b>Hampton Inn Stone Mountain, GA</b> Barbara Griffin	<b>SpringHill Suites Alpharetta, GA</b> Romana Lushinga
<b>Courtyard Memphis East, TN</b> Felicia Williams	<b>Hampton Inn &amp; Suites Durant, OK</b> Steve Brantley	<b>SpringHill Suites Lake Charles, LA</b> Kimberly Guillory
<b>Fairfield Inn Fort Myers, FL</b> Maria Caballero	<b>Hampton Inn &amp; Suites Navarre, FL</b> Geraldine Skewes	<b>SpringHill Suites Lancaster, CA</b> Amarillis Barrios
<b>Fairfield Inn St. Petersburg Clearwater, FL</b> Kenesha Jordan	<b>Hilton Garden Inn Norman, OK</b> Sandra Villegas	<b>SpringHill Suites Oklahoma City, OK</b> Aracely Deleon
<b>Fairfield Inn &amp; Suites Alpharetta, GA</b> Christina Baker	<b>Hilton Garden Inn Tulsa South, OK</b> Jennifer Coffman	<b>SpringHill Suites Pensacola Beach, FL</b> Avis Locke
<b>Fairfield Inn &amp; Suites Buckhead, GA</b> Destinee Lobo	<b>Holiday Inn &amp; Suites Stillwater, OK</b> Brandy Warden	<b>SpringHill Suites Vero Beach, FL</b> Maria Bucane
<b>Fairfield Inn &amp; Suites Charleston Airport, SC</b> Mildred Jenkins	<b>Holiday Inn &amp; Suites Tulsa, OK</b> Kim Christina	<b>Super 8 Atoka, OK</b> Vanessa Vuthivicha
<b>Fairfield Inn &amp; Suites Gainesville, GA</b> Cathlene Kemp	<b>Holiday Inn Express Frisco, TX</b> Jose Quevedo	<b>Super 8 Boone, NC</b> Deborah Roark
<b>Fairfield Inn &amp; Suites Holiday Tarpon Springs, FL</b> Myrtis Bates	<b>Holiday Inn Express Norman, OK</b> Jordan Haynes	<b>TownePlace Suites Alpharetta, GA</b> Rashad Shipman
<b>Fairfield Inn &amp; Suites Houma (MSYHM), LA</b> Maria Lopez	<b>Holiday Inn Express &amp; Suites Denison, TX</b> David Price	<b>TownePlace Suites Kennesaw, GA</b> Cruz Sandoval
<b>Fairfield Inn &amp; Suites Lynchburg, VA</b> Ashley Brandt	<b>Holiday Inn Express &amp; Suites Durant, OK</b> Melissa Rowland	<b>Wingate by Wyndham Alpharetta, GA</b> Jose Calles
<b>Fairfield Inn &amp; Suites Macon, GA</b> Angelica Jones	<b>Holiday Inn Express &amp; Suites Lawton, OK</b> Danzel Tipton	<b>Wingate by Wyndham Buford, GA</b> Roni Fleischer
<b>Fairfield Inn &amp; Suites Marianna, FL</b> Shirley Sims	<b>Holiday Inn Express &amp; Suites McAlester, OK</b> Sharon Lott	<b>Wyndham Garden Metairie, LA</b> Shenell "Percy" Powell
		<b>The Wyvern Hotel Punta Gorda, FL</b> Leticia Vazquez